



# FIRM OVERVIEW

NEW DELHI | MUMBAI | BENGALURU | HYDERABAD

## Introduction

L&L Partners [formerly Luthra & Luthra Law Offices] is a pioneer in commercial legal advice, which understands its clients' businesses across diverse sectors and jurisdictions. It is today known for its adeptness to identify and mitigate risks for its clients by providing top-notch legal solutions. The robust team of 60 Partners and over 300 members, spread across 4 offices, continue to walk that extra mile for every legal challenge it faces.

Rajiv Luthra, the Firm's Founder & Managing Partner has taken the Firm, from being a single person Firm to now being recognized as one of India's pre-eminent top-tier corporate law firms.

Since its inception in the early 90s which coincides with India's economic liberalisation, L&L has assisted numerous multinational corporations to set up their presence in India, and navigate the complex Indian legal system.



## Rankings & Awards

- **Chambers & Partners Asia-Pacific 2022** has ranked **14 practice areas** and **14 lawyers**
- **Chambers & Partners Global 2022** has ranked **8 practice areas** and **11 lawyers**
- Awarded the '**Best Legal Consulting Firm of the Year**' by **EQ PV Invest-Tech India 2022**
- **IFLR1000 – 2021** has recognized L&L Partners as a '**Top-tier**' firm in **11 practice areas** and ranked **11 lawyers**
- **Legal 500 Asia Pacific 2022** has ranked **13 practice areas** and **7 lawyers**
- **Asialaw 2022** has ranked **17 practice areas** and **8 lawyers**
- **Benchmark Litigation Asia-Pacific 2022** has ranked and recognised **7 practice areas**
- Ranked '**Elite**' in India by the **Global Data Review's GDR 100 – 2022. L&L Partners Law Partners is 1 of the only 2 Firms ranked in India** in GDR 100 rankings
- **Leaders League** recognised L&L Partners among the '**Leading**' **Best Law Firms in India (2021)**
- **IFLR 1000 Awards 2021**, L&L Partners won:
  - **Project Finance Deal of the Year** for SB Energy Six Solar Farm
  - **Capital Market (Debt) Deal of the Year** for 'Adani Electricity Mumbai note issuance'
  - **Restructuring and Insolvency of the year** award for Suzlon Energy
- Awarded **Debt Market Deal of the Year (Premium)** for 'Financing of Onshore Liquefied Gas Project at the **ALB India Law Awards 2021**.
- Ranked **Tier-1** in India by **Asian Legal Business (ALB): Asia M&A Rankings 2021**.
- **India Business Law Journal, 2020** recognised L&L Partners amongst '**Best Overall Law Firms**'.

- Won '**Deals of the Year 2020**' award by **India Business Law Journal** for
  - Carlyle's acquisition of Nxtra Data
  - Debt restructuring of Suzlon Energy and subsidiaries
  - Mobile Premier League **USD 90 million** series C funding
- **Project Finance International (PFI) 2020** awarded L&L Partners for:
  - **Global Multilateral Deal of the Year** for Mozambique LNG
  - **Indian Green Deal of the Year** for SB Energy Six
- Featured amongst the **top Asset Finance - Legal Advisers** in the **BloombergNEF 2H 2020 Clean Energy League Tables**. **\*The only Indian Law Firm to be featured in the BloombergNEF global league tables, for the fourth consecutive time.**
- Ranked **#1** by deal count in the **Debtwire (Acuris) 2020 India Lead Banks' Legal Counsel League Table**.
- Won the '**SE Asia Practice Firm of the Year**' award at The 16th **Annual SE Asia Law Awards 2020**
- Won the '**Restructuring & Insolvency Team of the Year**' award at the **IFLR India Awards 2020**.
- Won the **International Tax Review Asia Tax Awards 2020 - Impact Deals of the Year Award** for our role in advising:
  - Tata Steel acquisition of Bhushan Energy.
  - ArcelorMittal and Nippon Steel acquisition of Essar Steel.
- Listed among the '**Most Innovative Law Firms in Asia**' - Large Firms category, by **Asian Legal Business in the ALB Trailblazers 2020 list**.
- Awarded '**Employer of Choice – India**' by **Asian Legal Business, 2020**
- Awarded '**Best Corporate and M&A Law Firm – India**' by **Global Excellence Awards, 2020**
- Awarded '**Best Overall Law Firm of the Year**' by **India Business Law Journal, 2019**



## Our areas of expertise

### Anti-Corruption & Compliance

Our team regularly advises clients on Indian anti-corruption laws as well as on the Indian implications of the U.S. Foreign Corrupt Practices Act [FCPA], 1977 and the U.K. Bribery Act, 2010. The Firm has advised several high-profile multinational clients in various sectors, including in the aerospace, defence, alcohol, manufacturing, hospitality, logistics and information technology sectors. The Firm has assisted clients in both a preventive (i.e. drafting & implementation of Anti-Corruption Compliance policies) as well as a responsive (i.e. conducting internal investigations and initiation of proceedings at various fora in relation to corruption, fraud and money laundering related issues) role.

### Banking & Finance

Our Banking lawyers function as an integrated team to anticipate your needs and those of your financing, whether you are considering a new financing, refinancing options, or a restructuring. We advise on innovative lending transactions, bank products, credit products, deal structures, acquisition finance, funds lending, real estate finance, asset finance, syndicated lending, trade and commodity finance and on all types of secured transactions to meet your goals. Our clients range from blue chip corporates and private equity sponsors to lending institutions that include banks, insurance companies, funds, and other financial institutions.

### Competition and Anti-trust Law

Our Competition team advises on a gamut of antitrust and competition issues, including, competition investigations, litigation, compliance, advisory, merger control and structured numerous transactions relating to acquisitions, mergers and amalgamations. We have been involved in several behavioural investigations conducted by the CCI and has conducted compliance programs and antitrust risk assessment for various organisations across sectors. We represent clients before the CCI, the Competition Appellate Tribunal, the High Court and Supreme Court of India.

### Capital Markets

Our Capital Markets practice covers the full spectrum of domestic and cross-border securities issuances, including equity, debt and hybrid instruments. Our team assists and advises clients on planning/preparation, structuring and execution of domestic and overseas securities offerings such as IPOs, QIPs, ADRs, REITs and InvITs. Our deal-experience includes some of the India's largest IPOs, first-of its kind products such as sovereign ETFs and first-time issuers in diverse businesses.

## **Corporate Commercial**

Our Corporate and Commercial Advisory practice is well equipped to steer a transaction from start to finish. Known for our expertise on all ancillary aspects of a transaction such as post acquisition advisory, regulatory approvals, corporate secretarial and on-going compliance matters, we use an integrated approach working with multiple practice experts to identify the optimal strategy and structure for a client. Our team advises companies, directors, shareholders, partnerships, limited liability partnerships, trusts and other business entities on a range of transactional and regulatory matters across sectors

## **Dispute Resolution – Litigation & Arbitration**

Our Dispute Resolution Practices, being one of the largest in India, with over two decades of experience, helps our clients to effectively manage their businesses through strategic risk management advice and mitigating risk at the outset. We cover a wide spectrum of sectors, in both representational and advisory legal services guiding our clients- individuals and companies, on all aspects of the dispute - whether it is court litigation or arbitration - including court and tribunal appearances, selection & management of experts, development and execution of strategy, conduct of hearings and settlement negotiations.

## **Insolvency & Restructuring**

Our team has been at the forefront of high profile insolvency resolution processes. The Firm is the first port of call for some of the leading business houses and financial institutions active in this space, both domestic and overseas, exploring distressed acquisition opportunities and is also a preferred advisor to top insolvency practitioners as well as lenders. The team is known for its solution oriented approach, navigating through the complex legal landscape in India, without losing sight of the commercial and business objectives and continues to enjoy the reputation of being able to deliver effective advice and provide guidance on complex restructurings and insolvency proceedings.

## **Intellectual Property – Patent & Trademark**

Our IP team comprises of professionals with expert grounding in every aspect of Patent, Trademark, Copyright & Design prosecution, business transactions (structuring, licensing, franchising, joint-ventures, mergers & acquisitions, IP audits / Due Diligence, etc.) and litigation (including enforcement / anti-piracy). The Firm's clients range from small start-up companies to large international and multinational corporations and clients come to us for workable solutions to issues involving their product and IP portfolios. The IP practice of the Firm employs a global approach, fully integrating it into our multidisciplinary practice.



## **International Trade (WTO) Laws and Policy & Advisory**

Ours is one of the few firms in India having a dedicated International Trade/ WTO practice group. The practice group consists of leading legal practitioners including lawyers who as government officers in the past have contributed in the evolution of the trade policy in India. The practice group is therefore well positioned to understand the complexities involved in these matters and accordingly provide assistance to clients.

## **Management, Labour & Employment**

Our Employment team advises clients on all aspects of employment law including litigation, transactional and advisory matters and represents clients before various courts and tribunals, ranging from basic domestic enquiries to cases before the Supreme Court of India. We assist in the management of employment risks for a number of multinational companies across diverse sectors at all levels in addition to providing strategic, high-level advice on crucial employment-related and compliance issues, as well as day-to-day support for human resources departments and in-house counsel teams.

## **Mergers & Acquisitions**

A pioneer in commercial legal advice, our M&A practice is a powerhouse of exclusive, complex M&A activity and corporate advisory matters. We understand our clients businesses and have the ability to visualize a deal to eventually see it through seamlessly in a timely manner. Our team has worked on some of the most challenging cross-border and domestic deals, with a strong sectoral focus addressing all of our client's legal requirements, combined with deep regulatory and market understanding. Our team advises buyers and sellers on a range of share purchase and asset purchase transactions across a variety of business sectors, involving private and public listed companies.

## **Private Equity & Venture Capital Investments**

Our dedicated Private Equity team with their in-depth local knowledge and appreciation of cross-border legal requirements, advises venture capital firms, hedge funds, private equity funds, mezzanine funds and infrastructure funds on structuring investment vehicles. Our team works with a variety of funds (including sector specific funds such as technology, e-commerce, healthcare, infrastructure and real estate), companies and investors. Our versatile approach has led us to complete the most challenging transactions in an agile & responsive manner, helping our clients through the full life cycle of investments — from fund formation to exit and everything in between"

## **Project, Infrastructure & Energy**

Having advised on the largest and most prestigious projects, the Firm's experience in infrastructure and energy sector is unparalleled. The Firm has assisted various stakeholders such as, project developers, contractors, Indian and foreign investors, regulatory authorities,



multilateral institutions, international banks and financial institutions. Our energy practice includes advice on thermal and renewable energy projects including solar, wind, hydro, oil & gas, mining and biomass projects. Our infrastructure practice includes advice on the construction, financing and operation of roads, railways, airports, ports, logistics, water and waste management projects.

## **Real Estate**

The Real Estate Team handles a broad spectrum of commercial property work for developers, investors, lenders, and business users for domestic and overseas companies. Our in-depth understanding of the commercial and legal complexities pertaining to the ownership of land, acquisition of land, land use and conversion, regulatory and approval issues, foreign investment in real estate etc. assists our clients in planning the structure of and negotiating complex real estate transactions.

## **Tax (Direct & Indirect)**

The Tax Practice Group provides comprehensive advice and contemporary tax solutions to its clients. Well equipped to render solution based advice on direct and indirect taxation issues, the inter-disciplinary team comprises of Lawyers, Chartered Accountants, Company Secretaries and Tax Specialists. We advise several overseas, domestic and multinational clients operating in diverse sectors including aviation, automobile, auto-ancillary industry, retail, real estate, infrastructure projects, media and entertainment, hospitality, Information Technology and investment funds.

## **TMT**

The Telecommunications, Media & Technology (TMT) practice is a multi-disciplinary group of lawyers with significant experience and in-depth expertise in the sector. Our key areas of expertise include telecom, broadcasting & entertainment, fin-tech, data protection and privacy, and host of other emerging technologies such as crypto and virtual currency, blockchain, OTT platforms, e-commerce, online gaming, IoT, artificial intelligence, cloud computing, health tech, AR/VR, digital maps, drones, robotics. We offer regulatory and transactional advice to some of the largest telecom and software companies as well as technology players in India and the world. Our specialist lawyers allow us to provide industry-specific and tailored advice and work seamlessly with the other core practices of the firm enabling us to provide practical and cutting-edge solutions to our clients.





## Indicative list of Clients

 <b>Abbott</b>				
				
				
				
				
				
				
				
				



## Key Contact



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